

April 14, 2008

TO: ALL AGENTS

**HAVE YOU ERRED BY NOT SHOPPING YOUR E&O?**

Many of your customers come to you, an independent agent, because you offer them a choice when selecting their insurance protection. Shouldn't you shop your own insurance too? E&O insurance is a necessary part of doing business. Have you checked all of the available markets for this critical protection?

Errors and Omissions Insurance coverage is available from NAMICO and NAMIC Insurance Agency for insurance agents appointed with NAMIC members. Grain Dealers Mutual Insurance Company is a member of NAMIC, so your agency appointment with our Company also makes you eligible for NAMIC's E&O insurance.

In the near future, you may be receiving an invitation from NAMIC to quote your agency's E&O coverage. While you are under no obligation to reply, we hope you will take advantage of this opportunity to compare.

Grain Dealers Mutual Insurance Company does not receive any benefit or vested interest in this offer. This is just one more benefit to you as an agent for our Company.

Bruce Mitchell  
Agency Supervisor