

June 13, 2007

TO: ALL PERSONAL LINES AGENTS

NEW ON-LINE AUTO APPLICATION

Grain Dealers Mutual Insurance Company has a new on-line application for Personal Auto. During the past month, this feature has been tested by a select group of our agents and has received high marks. We are now prepared to make the on-line Personal Auto Application available to all of our agents.

To access and utilize this new on-line tool, you must provide the Company with an EFT Debit Authorization. A new link has been added to your Agents Authentication Page under Quotation Tools entitled, Personal Auto Application. If you do not see this link, we do not have your agency's Debit Authorization on file. A copy of this necessary form is attached. Upon receipt of the completed form, your agency will be given access to the on-line Personal Auto Application.

This new feature will allow you to electronically submit a completed personal auto application and the insured's down payment. It is not necessary to mail a signed copy of the application or the insured's down payment to our office. You simply keep the signed application on file in your office, bearing in mind that you may be subject to a future audit by the Company or other regulatory agencies. The down payment will be automatically swept from your agency's bank account as indicated in the Debit Authorization we have on file in our office.

The new on-line auto application will help to ease the process of doing business with Grain Dealers Mutual Insurance Company. If you have any questions, please contact your Field Representative or the Agency Supervision Department at 800-428-7081, extension 4512.

Bruce Mitchell
Agency Supervisor