

June 8, 2007

TO: ALL PERSONAL LINES AGENTS

“Bingo” will soon “Bingone”

The current monetary incentive to write personal auto business with Grain Dealers Mutual Insurance Company will end on July 1, 2007.

We have been mailing logo stickers to your agency with each new personal auto policy written during this promotion. You will earn a \$25 cash reward for every “Bingo” that you create on our Autos “bingo” card with your accumulated stickers. By completely covering your Autos “bingo” card with logo stickers (a total of 25 new personal auto policies), you will earn an additional \$100 bonus incentive.

This promotion is drawing to a close. Please don’t miss out on an easy opportunity to earn extra cash for placing new personal auto business with Grain Dealers Mutual Insurance Company. For additional information or assistance, please contact your Field Representative, the Policyholder Service Center, or the Agency Supervision Department in the Home office at 800-428-7081.

Thanks for playing along.

Bruce Mitchell
Agency Supervisor