

TO: ALL ARIZONA, NEW MEXICO, AND MISSISSIPPI AGENTS

INTRODUCING YOUR NEW COMMERCIAL LINES UNDERWRITER

I am pleased to announce that effective June 16, 2008, **Sarah Burch** has joined the Regional Team for your territory. Sarah has been training with Xpress Team Manager, Roy Bowen, for the past two months, generally working with our BOP and CGL policies. She will now be handling the larger new accounts, as well as the renewals, endorsements, and cancellations.

Sarah is a 2006 graduate of Indiana State University where she majored in Insurance and Risk Management. She will be working with your other regional underwriter, Stacy Archer. Sarah just completed a trip to the Phoenix and Tucson areas to meet some of our agents and will be traveling to the southern part of New Mexico in mid-July.

Bob Killion has joined the Arkansas, Indiana, and Oklahoma Regional Team until his retirement early next spring.

As soon as AT&T can make the phone line switch, Sarah can be reached at 1-800-495-6474. She can also be reached by email at sburch@graindealers.com.

Sincerely,

Clarence L. Watson, CPCU
Assistant Vice President
Commercial Lines

6-20-08