

March 7, 2008

TO: ALL ARIZONA, ARKANSAS, INDIANA, AND NEW MEXICO AGENTS

## **Quote and Shop**

Effective immediately, Grain Dealers Mutual Insurance Company's Commercial Lines Department would like to reward you for all your hard work! We recognize that many of you are taking the initial steps to enter the information and prepare the quote. This allows us to reduce our underwriting and processing time, thus providing the turnaround and quality product you deserve.

For all new BOP and CGL policies you quote and we issue, a gift card will be placed in the policy and sent to your agency. You are probably asking, "How much money will I receive?" For a new BOP you will receive a \$10 gift card and for a new CGL policy you will receive a \$5 gift card.

It is just our way of saying "Thank You" for helping to speed up the application process.

If you have any questions, please contact your underwriter or the Agency Supervision Department.

Roy Bowen  
Commercial Lines Manager, Xpress Team