

TO: ALL ARIZONA AND NEW MEXICO AGENTS

INTRODUCING YOUR NEW FIELD REPRESENTATIVE

Grain Dealers Mutual Insurance Company is proud to introduce your new Arizona and New Mexico Field Representative:

Dan Lozano
Phone: 520-572-0715
dlozano@graindealers.com

Dan joined the Grain Dealers' family on January 2, 2008, and has almost completed his official orientation and training. He is becoming familiar with the procedures and practices of the Company, and the specific needs and expectations of our agency plant in Arizona and New Mexico. Dan is very enthusiastic and excited to begin working with you to continue our mutually beneficial relationship.

Dan will be based in Marana, Arizona and work out of his home. This will allow him to work more effectively and efficiently with each agent. He has over 20 years of insurance experience in both the captive and independent markets. Dan's experience and knowledge will be a great benefit to your continued production growth and professional relationship development with Grain Dealers Mutual Insurance Company.

Tiffany A. Daly
Marketing Representative

1-11-08