

June 8, 2004

TO: ALL NORTH CAROLINA AGENTS

NEW WEB SITE FEATURE MAKES QUICK WORK OF AUTO QUOTES

A new feature has been added to the GDM Web Site. "Quick Quote" will make obtaining a premium quotation for personal auto convenient, accurate, and quick like the name implies.

When using "Quick Quote" **you must enter something in the Vehicle Identification Number field**; however, by providing the actual VIN, our system automatically determines most rating and discount factors, other than vehicle usage, to assure premium accuracy.

To print a quote, you must first "save" your work. When you "save," a Premiums Inquiry screen will appear. Close that screen, go to the Main Menu, select View Current Quote, then View Quote Dec., and then "Print."

Sounds simple, right? For support and assistance, contact Patti Ortiz at portiz@graindealers.com or by calling 800-428-7081, extension 5685.

This proprietary rating program mirrors the Company's production system, and is housed and maintained at our Home Office in Indianapolis, Indiana. You can be assured the rates are current and correct because we don't rely on a software vendor to interpret and implement our rating equations and sequences.

Please try "Quick Quote." As a new service and feature of our Web Site, we would appreciate your impressions and suggestions. Send your comments to bmitchel@graindealers.com or call me at 800-428-7081, extension 5679.

Bruce Mitchell
Agency Supervisor